

2017 & 2018

ANNUAL
REPORT

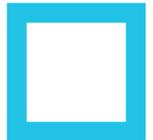
HOPE
foundation

LEARN. TRAIN.

CARE. HOPE.



An appeal



Donate today to make an impact on the lives of children, young people and seniors across the country.

Your donation could:

- send a child to school
- equip young people and women with skills for livelihoods
- provide care and support to seniors.

<https://hopefoundation.org.in/get-involved/donate/>



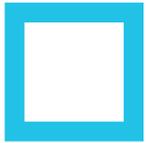


Children at the HOPE foundation school, Tannery Road, Bangalore

Change in the lives of children, young people and seniors



HOPE foundation works to bring about change in the lives of children, young people and vulnerable individuals such as seniors. We educate children, provide healthcare, and train young people and women in skills for livelihoods. We work in 31 cities in 10 states through 113 programs and community-based services.



LEARN

Children learn well in our schools

Down, but not out

Bhuvaneshwaran was just three months old when his father lost his life in the tsunami. His mother, who was at her maternal home in Mukakarai for the delivery, watched the waters rise inside the home. She put the three-month-old baby into the almirah and shut the door. Thus she saved his life, but lost hers. As the almirah floated around, the baby hit his head against its walls. When the waters subsided, he was rescued. His uncle took him into his home. As a result of the trauma to his head, Bhuvaneshwaran started to get seizures and would often faint.

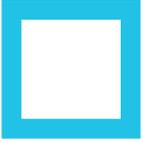
He underwent a major brain surgery, and is still under treatment. He joined the Samsung School of HOPE in Chinnangudi, where teachers took good care of him and helped him with his studies. He showed an aptitude for art, which they encouraged. He also took part in a science expo, demonstrating the concept of rainwater harvesting. But he would fall ill quite often. After completing Grade V at our school, he joined the government school, where he studies in Grade VIII. He goes to school on a cycle wearing a helmet to protect his head!



First person

My father is a farmer, and my mother, a home-maker. My favorite subjects are Science and Mathematics. I love to come to school every day. I enjoy being with my friends, studying, playing, and learning much more. I have 100% in attendance. I want to grow up and work on agriculture, growing healthy crops without medicines.

**Apoorvasri, Grade V, HOPE foundation
Nursery and Primary School, Pudupattinam**



The gift of confidence

Vaishali Bhagya Pawar, nine, has been a student at the Karanjoti School for four years. She is the first generation in her farming family to go to school. Recently, Vaishali started losing hair, so her parents shaved her head. Soon, Vaishali stopped coming to school. We sent word through a classmate, but got no response. A teacher visited her home and found that she had stopped coming to class because she was being teased by other children. We stressed the importance of education to Vaishali and her parents; we also assured them that we would make sure other children did not tease her. The very next day, we had a talk with other children on not teasing one another. We also gifted Vaishali a hat! She now comes to school regularly and does well in class. What's more, other children have made friends with her.





A Closer Look

Smart classrooms, smarter kids

At the HOPE foundation Matriculation School, Kannaginagar – Chennai, our teachers have been using technology to help children learn better, since 2015–2016. Supported by DELL, under the DELL Youth Learning (DYL) program, teachers received extensive training on using laptops, desktops and smart boards to engage learners, focus instruction, and advance their own professional development. In fact, they now use the educational resources provided by Dell to teach more than 75% of the syllabus. Students used technology to create a project model on "Faster Communication with Safe & Pollution Free Streets," which won the 1st Prize at the district level. Students between Grades 6 and 9 took part in the Jawaharlal Nehru Science Exhibition 2017–18 conducted by the state Education Department.

OUR OTHER SCHOOLS

Chennai region

HOPE foundation Matriculation School, Chennai | CA HOPE School, Hyderabad | Adoption of 20 government schools, Trichy and Salem

Bangalore region

HOPE foundation Nursery and Primary School, Bangalore | Orohalli smart village | Hebbal Government School

Mumbai region

Mumbai Non-formal School (United Way) | Mumbai Non-formal School (Canon) | Pune Non-formal School, Sanaswadi | Pune Non-formal School, Meharpatta (Sybase)

Delhi region

Non-formal (General/ AES) | Study Centre, Guwahati | Study Centre, Ranchi | G4S Siksha Study Centre | Remedial classes (English, Math and Science), Bharatpur

East Coast region

HOPE foundation Matriculation School, Tarangambadi | Samsung Nursery & Primary School, Chinnangudi | Wilhelm Centre of HOPE School, Pudupattinam



TRAIN

Young people gain skills for livelihoods

A career in hotel management

Shobana Devi stays in a tiny home in the Vysarpadi slums, Chennai, with her three children and a sick mother. But that hasn't stopped her from helping her neighbours who fall sick. When Shobana heard about the Hotel Management course offered by HOPE foundation with the support of Accor Group of Hotels, she immediately joined. On finishing her classroom training, she joined Ibis Hotel on Mount Road for practical training. She did well and got a job in the same hotel. Everyone likes her approach to work, and Shobana is happy as well!

Tally, then team lead

It's Keerthi first day on the job as a team leader with a financial services firm! The third of four sisters, Keerthi doesn't have a father. She obtained her BA in Commerce through evening college. Keerthi did the free course in Tally at the VMWare vocational training centre, Bangalore. She got a job through the placement cell at the centre. For a first job, she gets paid Rs 15,000, way beyond her expectations. She plans to complete her M.Com and in the future, secure a job at a large banking corporate! "My mother is extremely happy," she says.



Starting tailoring

As a child, 16-year-old Arbeen Taj dreamt of becoming a fashion designer. Her father, who runs a mutton stall, could not afford to send her to school beyond Grade 10. Arbeen had almost given up on her dreams, when she came to know about the free tailoring courses at the Juniper Centre of HOPE. "I learned to stitch frocks, skirts, dresses, and different kinds of blouses," she says. Arbeen now stitches clothes for her family and friends for a fee. "I want to start a tailoring shop," she says.



A Closer Look

Ready, skilled... go!

The VMWare-supported Vocational Training Centre run by HOPE foundation in Bilekahalli, Bangalore, is giving young people a big step up in their career. Since inception in 2015, 1,103 students have joined the computer (MS Office and Tally) and tailoring courses. Students are young people whose parents make a living from farming, carpentry, masonry, painting and driving. The centre offers life skills, spoken English and beautician courses too! 983 students have so far graduated; the high completion rate is entirely thanks to the quality of teaching and personal care. Of them, 451 have been placed in jobs. Students are guaranteed job placements through referrals in retail, BPO, and a few in multinational companies.

OUR OTHER SKILL-BUILDING CENTRES

Chennai region

Computer Training Centre (CTC), Mogappair | CTC, Kannagi Nagar | CTC, Porur | Vocational Training Centre (VTC), Acharapakkam | CTC, Coimbatore | CTC, Hyderabad

Bangalore region

Vocational Training Program (VTP), Bilekahalli | CTC, Varthur | VTP, KR Puram | VTP, Marathahalli | VTP, Udayanagar | CTC, Neelasandra | CTC, Shivajinagar | CTC, Srirampuram | VTC - NDLM, Mangalore | VTC - NDLM, Kolar

Mumbai region

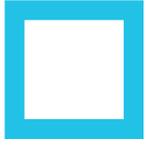
VTC, Bhuj | VTC - NDLM, Ahmedabad | Unnati Software Centre, Bhuj (SAP) | VTC, Goregaon (CAF) | Endurance VTC, Aurangabad | VTC - NDLM, Yerwada-Pune | Mumbai Dharavi WPP | Mumbai Andheri WPP

Delhi region

Accor Centre of HOPE, Mahipalpur | VTC, Sangam Vihar | VTC, Bharatpur

East Coast region

Manpower VTC, Tarangambadi | Manpower VTC, Nagapattinam | Tailoring Centre, Chinnangudi | VTC, Karaikal



CARE

We care for people living on the fringes

Vision restored

Sakharam Dunda Lone, 65, of Nadgaon had been suffering from cataract of the eyes for one year. He wanted to get his eyes operated upon, but the fees of Rs 40,000 at private hospitals was prohibitive. Sakharam chanced upon the Canon HOPE foundation Vision Centre in Karanjoti village. He went there for a free check-up and had his cataract operation done for free at the Gurudev Sindhyapith Hospital in Ganeshpuri! The HOPE foundation staff even went with him to the hospital. "I am now happy as I can see very well again," says Sakharam.

Clean living quarters

In flood-hit Acharapakkam, we found 35 families of the Narikuravar or gypsy community living in squalid conditions. They had no toilets, food was scarce, and their living space was unclean. Some of them sold beads for a living, some others were ragpickers while some turned to begging to meet their needs. With DELL'd support, we built six toilets and six bathrooms, provided electrical connections with a separate meter and built a water tank. We educated the families on the use of the toilets, and on maintaining cleanliness.



Hope rekindled

Jeevitha, 13, of Villipuram village in Tamil Nadu, was devastated when she tested HIV+ in 2009. She lost interest in studies and stopped going to school. Her mother, the only earner in the family, did not know how to cope. Doctors referred them to the Arias Home of HOPE. Jeevitha and her mother visited and saw the care provided, and then admitted her to the Home. With the gentle care of the staff, Jeevitha came out of her shell. She has rejoined school in Grade 8, and likes to chat with the manager of the Home.



A Closer Look

When doctors give up, Asharan doesn't

Sahil, a two-year-old at HOPE foundation's Asharan orphanage in New Multan Nagar, was hospitalized at Action Balaji Hospital after suffering sudden convulsions. He was on ventilator support for three weeks. The doctors tried to take him off the ventilator three times, one seeing some signs of improvement. Each time, his condition worsened. His lungs and trachea had collapsed, and the doctors were not holding out hope. But the staff at Asharan did not give up on him. Sahil regained consciousness and was able to breathe through a tracheostomy tube. A couple from the US adopted him. Sahil was admitted to a hospital in the US, now surrounded by his adoptive parents and grandparents. Action Balaji Hospital waived the hospital bills, amounting to over Rs 7.6 lakh.

CENTRES OF CARE, CENTRES OF HOPE

Chennai region

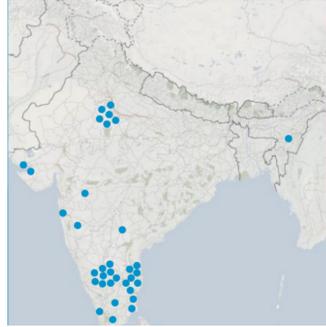
Home for HIV Patients, Tirunelveli | Home for HIV Patients, Acharapakkam | Orphanage, Trichy | Old Age Home, Kochi | Arias Home of HOPE

Mumbai region

Old Age Home

Delhi region

Asharan Orphanage | Village of HOPE



HOPE

Bringing hope, changing lives

66,161 lives touched **31 cities,**
10 states,
131 programs

ACHIEVEMENTS *and reach*

- 2,392 children educated in formal schools and 10,221, in non-formal schools
- 19,150 young people and women trained in skills for livelihoods
- 21,796 people received preventive and curative healthcare
- 142 lives thrive in our care institutions
- 6,000 people benefit from overall development of the community
- 6,460 volunteers gain life skills on the ground



THANK YOU *To our donors*

SAP Labs India Pvt. Ltd | G4S Securitas India Pvt. Ltd | American Embassy School | HWW Switzerland | HWW Canada | Sevenhill | HWW UK | Department of Women and Children Development, Govt of NCT India | Interglobe Hotels Pvt. Ltd | Manpower | GMAC | United Way International | CAF America | Shetland Islands Council | Andy Lock - Individual donor | CAF India | Children's HOPE India | Endurance | RPG Foundation | Nasscom Foundation | Salman Khan Ventures Pvt. Ltd | Dell | CA Technologies | HCL Foundation | BNY Mellon | Global Giving | BIG1 | NTT Data | Accor Group of Hotels | Extreme Network Inc. | CPC Diagnostics Pvt. Ltd | Thursday Ladies Club | Wells Fargo | TNSCB | Mrs Sweta Saharia | Mr Stuart Paver & | Mr Moses K | Crisil Foundation | Becton Dickinson India Pvt. Ltd | Juniper Networks India Pvt. Ltd | United Way Mumbai | United Way Delhi | Cvent India Pvt. Ltd | HOPE worldwide Canada | HOPE worldwide UK | HOPE worldwide Ltd, US | VMWARE Software India Pvt. Ltd | Capgemini Technology Services India Ltd | Sybase Software Pvt. Ltd | ARIBA India Pvt. Ltd | MModal Global Services Pvt. Ltd

BUILDING *Credibility*

History

HOPE foundation is a non-sectarian charity established in 1991 and is registered as a society under the Societies Registration Act of 1860 in Delhi. HOPE foundation started its work by caring for leprosy patients and bandaging the wounds of these leprosy patients and thereby meeting their primary need. HOPE foundation started working in other cities to meet the needs of the community. Now HOPE foundation has a team of over 500 people and many more volunteers and partners, and our work spans across 19 cities in India.

Vision

Bringing Hope, Changing Lives

Focus Areas

Education, Care (Orphans and Elderly), Healthcare, Skill Development, Livelihoods, Disaster Relief

Strategies

Providing education through formal and non-formal schools, Caring for Orphans and Elderly through a residential home providing for their food, shelter, education, medical and other basic needs, Providing Healthcare through primary clinics and prevention through public health programs, Skill development programs like Computer training, Spoken English courses, Sewing programs, Masonry training, Retail training, etc. Livelihood programs by providing interest free loans for starting business, animal husbandry programs etc. and being involved in providing disaster relief as and when required.

BUILDING Credibility

Legal Status

HOPE foundation is a non-sectarian charity established in 1991
Societies Registration No.: Registration number S/22367 of 1991
FCRA No. Reg. number: 231650820
Our Banker: Axis Bank, New Delhi , Nirman Bhawan Branch
PAN: AAATH0376C
TAN : DELH04269G
12A: No. DI(E)/251/92/956
80G: No. DIT(E) 2009-10/DEL-HE20593-21082009/1349
Auditor's name: M/s V S P V Chartered Accountants, New Delhi

Distribution of Paid Staff According to Compensation

Gross Salary Plus Benefits (Rs/ month)
< 5,000 – Male 0, Female 3, Total 3
5,000 - 10,000 – M 21, F 96, T 117
10,000 - 25,000 – M 106, F 141, T 247
25,000 - 50,000 – M 38, F 20, T 58
50,000 - 100,000 – M 10, F 5, T 15
100,000 > – M 3, F 0, T 3

Monthly Remuneration

- Head of the organization Rs 1,39,898
- Highest paid staff member Rs 1,87,333
- Lowest paid staff member Rs 3,831

Details of International Travel by Staff/ Volunteers /and Board Members at the Expense of the Organization in the Last Financial Year

1. Name: Ian Correa; Designation: Director-Development; Purpose: Donor relations and fundraising; Cost incurred: Rs 1,32,066; Sponsored: Rs 1,32,066
2. Name: Paulraj Chandrashekar; Designation: Sr Program Director; Purpose: Donor relations and fundraising; Cost incurred: Rs 30,000; Sponsored: Rs 30,000
3. Name: Madhuri; Designation: Accountant; Purpose: Donor relations and fundraising; Cost incurred: Rs 20,000; Sponsored: Rs 20,000

Balance Sheet 2016-17

HOPE FOUNDATION

A society registered at New Delhi under Societies Registration Act 1860, having registered office at H-6/B, Hauz Khas, New Delhi - 110016

BALANCE SHEET AS AT 31ST MARCH 2017

PARTICULARS	ANNEXURE	AMOUNT IN INR	
I EQUITY AND LIABILITIES			
1 FUNDS BALANCE	A		
a) Corpus Fund			3,17,06,997.23
b) Surplus Fund			27,91,75,459.28
2 CURRENT LIABILITIES	B		
a) Amount/Expenses Payable			26,30,300.00
b) Provision for Gratuity Fund			52.65,171.00
TOTAL			31,87,77,927.51
II ASSETS			
1 Fixed Assets	C	16,15,17,162.52	
Work in Progress	D	7,53,541.50	16,22,70,704.02
2 Current Assets			
Cash in Hand	E		28,515.00
Bank Balances in Scheduled Banks	F	10,60,45,763.80	
Fixed Deposit & Bonds	G	3,72,38,993.00	14,32,84,756.80
Loans & Advances			
Advance to Staff	H	4,38,779.00	
Loans under Micro Credit Scheme	I	15,34,155.00	
Advance to Contractor	J	27,41,711.00	
Loans to Staff	K	14,52,478.87	61,67,123.87
Other Current Assets			
Security Deposit Premises	L	34,39,277.00	
TDS	M	35,87,550.82	70,26,827.82
TOTAL			31,87,77,927.51

Significant Accounting policies and Notes to Accounts T The annexure referred to above form an integral part of the Balance sheet

This is the balance sheet referred to in our report of even date of the Balance sheet

For Hope Foundation

VSPV & Co
Chartered Accountants

SUDHIR GUPTA, FCA
Partner
Membership No. 207822
For and on behalf of

G B D'Souza
President

Liv in Prakash D'Sa
Secretary

VSPV & Co.
Chartered Accountants
ICAI Reg. No. 005483N
Place: New Delhi
Date: 12th September 2017

Ramkumar
Treasurer

Johnson Arokinathan
CEO

Balkrishna Kundanwar
Chief Accounts Officer

Balance Sheet 2017-18

BALANCE SHEET AS AT 31ST MARCH 2018

PARTICULARS	ANNEXURE	AMOUNT IN RUPEES
I EQUITY AND LIABILITIES		
1 FUNDS BALANCE		
a) Corpus Fund	A	3,17,06,997.23
b) Surplus Fund	A	26,27,21,967.86
2 CURRENT LIABILITIES		
a) Amount/Expenses Payable	B	1,00,09,246.00
TOTAL		30,44,38,211.09
II ASSETS		
1 Fixed Assets		
Work in Progress	D	17,15,39,062.88
2 Current Assets		
Cash in Hand	E	19,003.00
Bank Balances in Scheduled Banks	F	10,51,71,106.33
Fixed Deposit & Bonds	G	1,91,85,671.00
Short term Loans & Advances		
Advance to Staff	H	3,54,351.00
Loans under Micro Credit Scheme	I	13,76,341.00
Advance to Contractor	J	4,91,779.00
Loans to Staff	K	13,98,110.87
Other Current Assets		
Security Deposit Premises	L	36,14,948.00
TDS	M	12,87,838.01
TOTAL		30,44,38,211.09

Significant Accounting policies and Notes to Accounts T The annexure referred to above form an integral part of the Balance sheet
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For Hope Foundation

VSPV & Co.
Chartered Accountants

SUDHIR GUPTA, FCA

Partner

Membership No. 207822

For and on behalf of

VSPV & Co.

Chartered Accountants

ICAI Reg. No. 005483N

Place: New Delhi

Date: 06th September 2018

G B D'Souza

President

Ram Kumar Mohan

Treasurer

Livin Prakash D'Sa

Secretary

David John Noronha

Member

Mark Ranjit Pichamathu

Member

Johnson Afokinathan
Chief Executive Officer

Balaraman Kumaranwar
Chief Accounts Officer

Income & Expenditure 2016-17

HOPE FOUNDATION

A society registered at New Delhi under Societies Registration Act 1860, having registered office at H-6/B, Hauz Khas, New Delhi - 110016

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2017

PARTICULARS	ANNEXURE	AMOUNT IN INR
INCOME		
1 Local Donation	N	7,74,25,119.16
2 Foreign Donation	O	
a) As 1st Recipient		9,47,48,307.05
b) As Second/Subsequent Recipient		1,15,98,040.40
3 Bank Interest	P	
a) Earned on Fixed Deposit-FCRA Fund		24,94,174.00
b) Earned on Saving Bank Account-FCRA Fund		5,45,835.00
c) Interest Earned On Local Fund		51,48,499.42
4 Miscellaneous	Q	81,88,508.42
TOTAL		20,25,52,205.41
EXPENDITURE		
EDUCATIONAL		
1 Formal School	R	5,09,65,055.66
2 Non-Formal School		1,47,17,029.83
3 Vocational Training - Tailoring / Motor / Computer		6,22,61,574.32
SOCIAL		
1 Medical Relief and Rehabilitation	R	9,62,541.51
2 Free Medical Health Camps		9,87,259.50
3 Treatment and Rehabilitation (HIV)		35,38,330.03
4 Community Developments		2,66,75,020.87
5 Welfare and Rehabilitation of Natural Calamities		1,15,95,205.20
6 Micro Finance Project		9,59,758.93
ADMINISTRATIVE		
1 Fundraising Cost	S 20	1,31,70,958.84
2 Administration	S 21	3,06,40,873.96
3 Provision for Gratuity Fund		52,65,171.00
Excess of Income /(Expenditure) transferred to Surplus Fund	*	(1,91,86,574.24)
TOTAL		20,25,52,205.41

Significant Accounting policies and Notes to Accounts T The annexure referred to above form an integral part
This is the Income and Expenditure Account referred to in our report of even date of the Income and Expenditure Account

VSPV & Co. For Hope Foundation
Chartered Accountants

SUDHIR GUPTA, FCA
Partner
Membership No. 207822

For and on behalf of

VSPV & Co.

Chartered Accountants

ICAI Reg. No. 005483N

Place: New Delhi

Date: 12th September 2017

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Secretary

Ramkumar
Treasurer

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CEO

Balkrishna Kundanwar
Chief Accounts Officer

Income & Expenditure 2017-18

HOPE FOUNDATION

A society registered at New Delhi under Societies Registration Act 1860, having registered office at D-72, Malviya Nagar, New Delhi - 110017

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31ST MARCH 2018

PARTICULARS	ANNEXURE	AMOUNT IN RUPEES	
INCOME			
1 Local Donation	N		14,28,76,361.60
2 Foreign Donation	O		
a) As 1st Recipient		3,26,40,471.39	
b) As Second/Subsequent Recipient		68,78,223.00	3,95,18,694.39
3 Bank Interest	P		
a) Earned on Fixed Deposit-FCRA Fund		8,61,855.00	
b) Earned on Saving Bank Account-FCRA Fund		3,11,524.00	
c) Interest Earned On Local Fund		55,48,472.50	67,21,851.50
4 Miscellaneous	Q		1,14,52,188.19
TOTAL			20,05,69,095.68
EXPENDITURE			
EDUCATIONAL			
1 Formal School	R	5,21,30,562.77	
2 Non-Formal School		1,38,90,437.96	
3 Vocational Training - Tailoring / Motor / Computer		6,71,30,208.84	13,31,51,209.57
SOCIAL			
1 Medical Relief and Rehabilitation	R	43,37,422.16	
2 Free Medical Health Camps		19,31,954.90	
3 Treatment and Rehabilitation (HIV)		37,19,644.83	
4 Community Developments		2,69,05,313.64	
5 Welfare and Rehabilitation of Natural Calamities		88,53,774.00	
6 Micro Finance Project		3,73,434.80	4,61,21,544.33
ADMINISTRATIVE			
1 Fundraising Cost	S 16	1,25,91,514.61	
2 Administration	S 17	2,25,36,305.59	3,51,27,820.20
Provision for Gratuity Funds			26,22,013.00
Excess of Income /(Expenditure) transferred to Surplus Fund			(1,64,53,491.42)
TOTAL			20,05,69,095.68

Significant Accounting policies and Notes to Accounts T The annexure referred to above form an integral part
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Chief Accounts Officer

LEARN. TRAIN. CARE. HOPE

ADDRESS

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Ph +91 11 25291179

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110017. Ph +91 11 26686370

www.hopefoundation.org.in

